



Foster Sales & Delivery, Inc.

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July 13, 2018

Secretary Elaine L. Chao,
U.S. Department of Transportation
1200 New Jersey Ave., SE
Washington, DC 20590

To Secretary Elaine L. Chao:

On behalf of Foster Sales & Delivery I would like to offer my full support for the Appalachian Ohio Infrastructure Gateway Project as presented by our Gallia County Engineer Brett A. Boothe.

As a lifelong resident and business owner in Gallia County, it is very important to see growth and development happen here. Infrastructure is the foundation upon which opportunities are built. If the necessary infrastructure is not here, then the decision for businesses in site selection is an easy "no".

Foster Sales & Delivery was established in 1981 and now offers transportation services by flat bed, van and Conestoga trailers to the continental 48 US states. Dump freight is also offered within the Tri-state area (OH, WV, KY). Our truck terminal is located in the Dan Evans Industrial Park. We are proud to be one of the charter businesses to locate here in the year 2000. The Industrial Park is a prime example of how development of infrastructure creates more opportunities. After its inception in 2000, the Industrial Park now boasts more than 10 businesses including transportation, manufacturing, medical administration, industrial services, as well as utility services.

Our business relies on a healthy, thriving economy whether that is at local level or in nationwide commerce. The upgrade of county roads to hard surface and the development of a fiber optic backbone will help attract new businesses to this area as well as allow the current businesses to grow and thrive here.

It is with much excitement that we support this project. I can be reached at 740-245-0200 with any questions. Thank you for your consideration of this grant.

Sincerely,

Bob Foster
Foster Sales & Delivery Inc.
President