



Foster Sales & Delivery, Inc.

P.O. Box 5 • Bidwell, Ohio 45614 • 1-800-848-7383 • Fax 740-245-9731

July 13, 2018

Secretary Elaine L. Chao,
U.S. Department of Transportation
1200 New Jersey Ave., SE
Washington, DC 20590

To Secretary Elaine L. Chao:

On behalf of Foster Sales & Delivery, I would like to offer my full support for the Southeast Ohio Innovative Smart Connection Project as presented by our Gallia County Engineer Brett A. Boothe.

As a lifelong resident and business owner in Gallia County, it is very important to see growth and development happen here. We are strong proponents of economic development in the county and region. Our goals are simple: we want to be a target for those looking to locate employment centers. As a rural community, it is important that we establish and highlight our strongest assets and we must find creative ways to set ourselves apart from the competition. A project like this helps achieve that goal.

Foster Sales & Delivery was established in 1981 and now offers transportation services by flat bed, van and Conestoga trailers to the continental 48 US states. Dump freight is also offered within the Tri-state area (OH, WV, KY). Our truck terminal is located in the Dan Evans Industrial Park. We are proud to be one of the charter businesses to locate here in the year 2000. The Industrial Park is a prime example of how development of infrastructure creates more opportunities. After its inception in 2000, the Industrial Park now boasts more than 10 businesses including transportation, manufacturing, medical administration, industrial services, as well as utility services.

Our business relies on a healthy, thriving economy whether that is at local level or in nationwide commerce. Innovative and progressive goals like this are the types of things that help attract new businesses and create more opportunities for everyone.

It is with much excitement that we support this project. I can be reached at 740-245-0200 with any questions. Thank you for your consideration of this grant proposal.

Sincerely,

Bob Foster
Foster Sales & Delivery Inc.
President